Hello Colorado Wheat.

The USDA will issue the September WASDE update this Tuesday, but...I'm not sure that will make much positive difference to this flat (at best?) market.

I believe Corn drives the Grain Train...and in that regard, this train is stuck, waiting for a crew change.

This is Dec corn, and being stuck waiting...is better than continuing to slide lower:



The main change to this corn chart is the Blue Line is now down to \$5.36, from the 7/21 close. That's a 52c drop. That's the good news, as theoretically, it's now closer to the market, and easier to make a run at, which if closed above on a Friday...would be a buy signal.

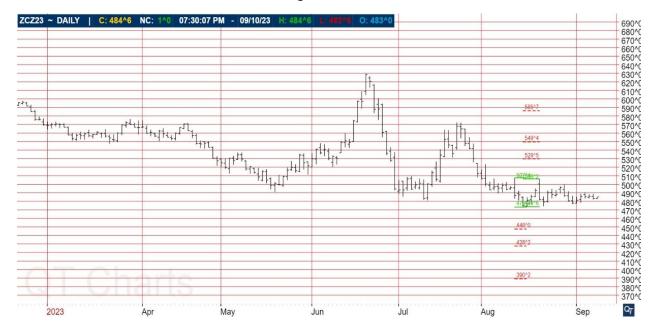
The bad news...is the best way to treat blue lines is to view them as resistance. Which means...selling pressure would be expected up there, also...closer to the market.

Tuesday's Sept. WASDE update (and NASS Crop Production) are expected to show another yield decline, of 1.6 bu/ac, leading to about 100 million bu less production, but if I'm right about the reduced 22/23 exports leading to a higher carry-in for 23/24...the net would be only a 30 mil bu reduction to the 23/24 USA corn supply. Thus if we see any major market reaction, it might come from demand changes, which...frankly, probably would be bearish.

Charts and discussions follow, with the goal of giving you useful information to help you with the business of marketing your crops. My disclaimer remains the same: these are my sometimes rapidly changing opinions. ALSO, USE THE BEST MANAGEMENT PRACTICES YOU CAN. STUDIES SHOW GOOD MANAGEMENT ADDS AN AVERAGE OF 13 BU/ACRE; IT PAYS FOR ITSELF

A couple of weeks ago I showed a Price Count higher for corn, IF certain conditions were met, which was IF we see a buy signal, here's where corn could go. Similarly...one could do a Price Count lower, if another sell signal happens.

This following chart from QT's Market Center shows a Price Count higher, and a Price Count lower, which I think is a useful way of looking at things. The corn chart on page 1 shows corn has gone flat the last 6 weeks, since August 4. SO IF...we get an upside breakout, there's about a 65% confidence of moving up to about \$5.50. BUT IF...we get bearish demand inputs, and corn breaks down, with new sell-signals, then there's about a 65% confidence in breaking down to about \$4.28.



Anyway...the week ended with Dec corn up 2c for the week, and you can see why I say it's been flat for the last 6 weeks. KC Z wheat was up 9c last week; beans were down 6c.

| | Dec '23 HRW | July '24 HRW | Dec'23 corn | July '24 corn | Chgo Z wheat | Springs Dec (Z) | Nov'23 soybean | July '24 Soybean | Crude oil | S&P |
|-------|----------------|------------------------|----------------|-------------------------|------------------------|-----------------------------|-------------------|----------------------------|--------------|--------|
| CLOSE | KWZ23 | KW <mark>N</mark> 24 | CZ23 | CN24 | WZ23 | MWZ23 | S X 23 | S <mark>N</mark> 24 | CRD22 | ES22 |
| 09/08 | \$7.32 | \$7.23 | \$4.84 | \$5.10 | \$5.96 | \$7.71 | \$13.63 | \$13.85 | \$87.51 | \$4462 |
| 09/01 | \$7.23 | \$7.18 | \$4.82 | \$5.09 | \$5.96 | \$7.60 | \$13.69 | \$13.88 | \$85.55 | \$4522 |
| 08/25 | \$7.65 | \$7.54 | \$4.88 | \$5.15 | \$6.22 | \$7.76 | \$13.88 | \$14.00 | \$80.25 | \$4422 |
| 08/18 | \$7.61 | \$7.50 | \$4.93 | \$5.19 | \$6.39 | \$8.18 | \$13.53 | \$13.70 | \$81.25 | \$4382 |
| 08/11 | \$7.66 | \$7.66 | \$4.87 | \$5.15 | \$6.54 | \$8.30 | \$13.08 | \$13.25 | \$83.19 | \$4481 |
| 08/04 | \$7.69 | \$7.67 | \$4.97 | \$5.23 | \$6.60 | \$8.38 | \$13.33 | \$13.42 | \$82.82 | \$4498 |
| 07/28 | \$8.69 | \$8.33 | \$5.30 | \$5.51 | <mark>\$7.28</mark> | \$9.07 | \$13.83 | \$13.74 | \$80.58 | \$4607 |

| 07/21 | \$8.67 | \$8.19 | <mark>\$5.36</mark> | <mark>\$5.56</mark> | \$7.18 | \$8.97 | \$14.02 | \$13.86 | \$77.07 | \$4565 |
|----------|--------|--------|---------------------|---------------------|--------|--------|---------|---------|----------------------|--------|
| 07/14 | \$8.34 | \$7.92 | \$5.14 | \$5.36 | \$6.81 | \$8.90 | \$13.71 | \$13.54 | \$75.42 | \$4537 |
| 07/07 | \$8.20 | \$7.76 | \$4.94 | \$5.17 | \$6.67 | \$8.55 | \$13.18 | \$13.10 | \$73.86 | \$4434 |
| 06/30 | \$8.00 | \$7.68 | \$4.95 | \$5.16 | \$6.69 | \$8.27 | \$13.43 | \$13.08 | <mark>\$70.64</mark> | \$4488 |
| 06/23 | \$8.63 | \$8.25 | \$5.88 | \$5.97 | \$7.62 | \$8.80 | \$13.10 | \$13.11 | \$69.16 | \$4389 |
| Year ago | \$8.01 | \$8.01 | \$5.93 | \$5.93 | \$7.70 | \$9.79 | \$13.40 | \$13.40 | \$75.57 | \$4762 |

This is the updated Export Pace scorecard. The "good news" is corn, milo and soybean's marketing year is over. I expect to see a final reduction to the 22/23 corn exports of around 72 million bu, based on a statement in last week's Export Sales report, which will then go to the 23/23 beginning carry-in. Soybeans will see about a 30 mil bu drop to 22/23 exports, and then raise to the carry-in

And if that statement from FAS of corn exports this year being 1.553 billion shows up in this Sept. WASDE, then my "fudge factor" for corn should be fudged higher, to maybe 85 mil bu instead of 60 mil bu.

| WEEK | Weekly | Accumulated | Estimated | Total | USDA | Amount | Weeks | Bu per |
|-----------|----------|-------------|-----------|--------|------------|--------|-------|--------|
| ENDED | loadings | in season | fudge | loaded | projection | needed | to go | week |
| (08/3123) | | (FGIS) | factor | est* | | | | needed |
| Corn | 18.9 | 1467.0 | 60 | 1527 | 1,625 | 98 | 00 | 118 |
| Soybeans | 11.8 | 1919.9 | 30 | 1950 | 1,980 | 30 | 00 | 45 |
| All wheat | 14.3 | 159.1 | 45 | 171 | 700 | 529 | 39 | 13.6 |
| Milo | 3.1 | 106.3 | 5 | 111 | 100 | -11 | 00 | 0 |
| LAST WEEK | | | | | | | | |
| Corn | 23.5 | 1447.9 | 60 | 1507 | 1,625 | 118 | 01 | 118 |
| Soybeans | 11.8 | 1905.8 | 30 | 1935 | 1,980 | 45 | 01 | 45 |
| All wheat | 14.3 | 148.1 | 45 | 158 | 700 | 542 | 40 | 13.6 |
| Milo | 3.1 | 102.1 | 5 | 107 | 100 | -7 | 01 | 0 |

The bad news is...23/24 export target projections will not be easy to hit.

Both new-crop corn and beans current export sales on the books are behind last year at this time, and even though soybean sales have been decent, they still have a LOT of catching up to do as they are only 2/3's of where new-crop bean sales were at this time last year.



Which is why...the November bean chart is also stuck.

We probably will see another yield reduction Tuesday, and a 50 mil bu cut to USA production is expected...but world supply will also be in focus. The August WASDE showed an expected 32 million tonne gain in world soybean production, almost solely from South America, and that was lead by Argentina, expected to be 23 mil tonnes higher this year, and Brazil up another 7 mmt.

This article says El Nino has finally arrived in Argentina <u>https://en.mercopress.com/2023/09/04/el-nino-arrives-in-argentina</u> and the Buenos Aires Grain Exchange issued a 50 mmt soybean production estimate (USDA is at 48 mmt)...<u>https://www.nasdaq.com/articles/argentina-2023-24-soybean-production-forecast-at-50-mln-t</u>

Argentina's wheat crop is expected to be up 4 mmt from last year, although up North, on Friday, StatsCan published their initial all wheat production estimate of only 29.5 mmt, compared to the USDA's August estimate of 33 mmt.

We also saw the USDA's August estimate for Australia was 29 mmt, BUT ABARES recently published a 25.4 mmt estimate, down about a third from last year, and they are blaming that on El Nino...https://www.reuters.com/article/australia-crops-idAFL8N3AG12K

How El Nino develops over the next month could be a wheat market mover.

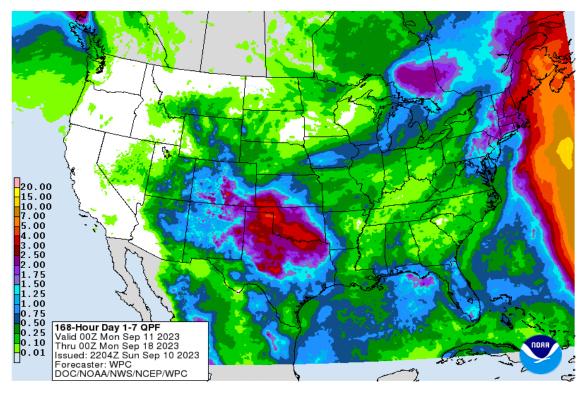
We'll see if the USDA uses any of these estimates. IF they do, it could put a friendly spin on wheat, although...I wouldn't be surprised to see a higher wheat production estimate for Russia this time.

Nothing new on the Indian wheat situation last week, and twitter rumors have gone silent, but this is just out, and interesting, as Bloomberg is reporting Egypt will allow any origin on that big 480,000 tonne purchase they made a week ago...It was originally reported as Russian wheat, in a private tender. https://news.yahoo.com/egypt-allows-recent-wheat-deal-100320139.html



KC wheat bounced a little bit last week, although the chart still looks bad. Maybe the world wheat numbers Tuesday will help put in a floor.

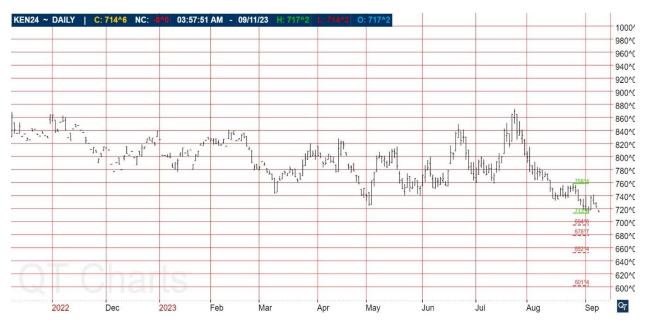
But just as much, if not more...impact comes from whether this predicted moisture materializes:



Sunday night action shows KC down 5c, and my phone (and Accuweather) is showing some rain in SW KS into NW OK right now:



I've sold 25% of next year's expected wheat production at \$7.65 (and I'm still whining about not pulling the trigger at \$8.25). I'm hesitant to show this Price Count lower on KC July, as I try not to be a Fearmonger, but new lows will bring in new selling, and \$6.50 would be a likely target:



IF you haven't sold any of the wheat you're about to plant, I'm recommending sell some now.

Posted Gulf to-arrive bids are also waiting:

| GULF | | | | |
|-----------|--------|------|------|---|
| date | 12 pro | ords | diff | |
| 9/8/2023 | 80 | 80 | 0 | |
| 9/1/2023 | 80 | 80 | 0 | Z |
| 8/25/2023 | 90 | 90 | 0 | U |
| 8/18/2023 | 90 | 90 | 0 | |

And we're not seeing much movement in the posted basis bids in the country...

| Date | SE Colorado | Chey. Wells | Burlington | Holyoke area | Roggen area |
|-------------------------|-----------------------|-------------|------------------|------------------------|------------------------|
| 09/08 | \$6.37-\$6.47 | \$6.52 | \$6.37-\$6.47 | \$6.10-\$6.36 | \$6.46-\$7.12 |
| 09/01 | \$6.28-\$6.38 | \$6.43 | \$6.28-\$6.38 | \$6.06-\$6.27 | \$6.41-\$7.03 |
| 08/25 | \$6.69-\$6.84 | \$6.84 | \$6.69-\$6.79 | \$6.49-\$6.59 | \$6.84-\$7.34 |
| 08/18 | \$6.69-\$6.84 | \$6.84 | \$6.69-\$6.79 | \$6.49-\$6.59 | \$6.84-\$7.34 |
| 08/11 | \$6.71-\$6.86 | \$6.86 | \$6.71-\$6.81 | \$6.51-\$6.61 | \$6.86-\$7.36 |
| BASIS | SE Colorado | Chey. Wells | Burlington | Holyoke | Roggen area |
| 09/08(<mark>Z</mark>) | -95, -85 | -80 | -95, -85 | -122, -96 | <mark>-86</mark> , -20 |
| 09/01(<mark>Z</mark>) | -95, <mark>-85</mark> | -80 | -95 <i>,</i> -85 | -117, -96 | -82, -20 |
| 08/25(<mark>U</mark>) | -85, -70 | -70 | -85, -75 | -105, -95 | -70, -20 |
| 08/18(<mark>U</mark>) | -85, -70 | -70 | -85, -75 | -105, -95 | -70, -20 |
| 08/11(<mark>U</mark>) | -85, -70 | -70 | -85, -75 | -105, <mark>-95</mark> | <mark>-70</mark> , -20 |
| Date | Concordia | Salina | Hutch/Wichita | Ark City | |
| 09/08(<mark>Z</mark>) | -55 | -35, -20 | -49, -17 | -53 | |
| 09/01(<mark>Z</mark>) | -55 | -35, -20 | -49, -17 | -53 | |
| 08/25(<mark>U</mark>) | -50 | -27, -15 | -45, -10 | -53 | |
| 08/18(<mark>U</mark>) | -50 | -27, -15 | -45, -10 | -53 | |
| 08/11(<mark>U</mark>) | -50 | -27, -15 | -45 , -10 | -53 | |

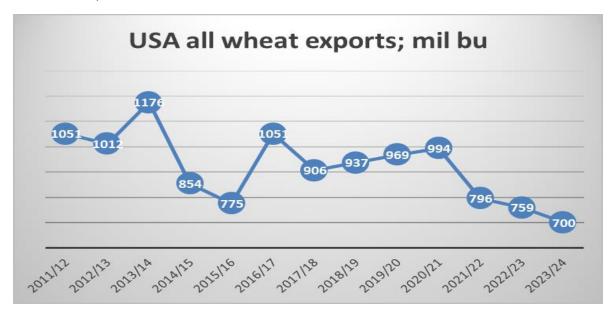
I copied this paragraph from a weekly wire called AGRIWEEK which a friend sends me...

"China is slowly edging closer to full approval of genetically modified crops, which when in effect may increase domestic production by enough to reduce soybean, corn and canola imports noticeably. China is developing its own GMO varieties said to be showing outstanding results, although having only herbicide and insect resistance. Officially reported field trials showed yield increases of 5.6% to 11.6%. Commercial planting may be approved as early as the 2024 crop season."

This Reuters article from a couple weeks ago probably prompted his comments <u>https://www.reuters.com/article/china-crops-gmo-idINL1N3A50DZ</u>...

My question is: why isn't the USA pushing ahead on releasing GMO wheat?

Previously, and always...the answer has been we're afraid of losing wheat exports. But USA wheat exports are NOT in a growth phase. (Unfortunately, we could probably say that about corn, and maybe beans as well.)



Have a good week.

Stay Safe. Slow Down.

"Crop report" comes out Tuesday. Be alert. Get some new-crop wheat on the books if you haven't.